

Educate

Perfect place
to learn

Investigate

Discover by
doing

Demonstrate

Pros show
you how

Evaluate

Enhance
your future

Tech Center Training

Team Blowtherm®

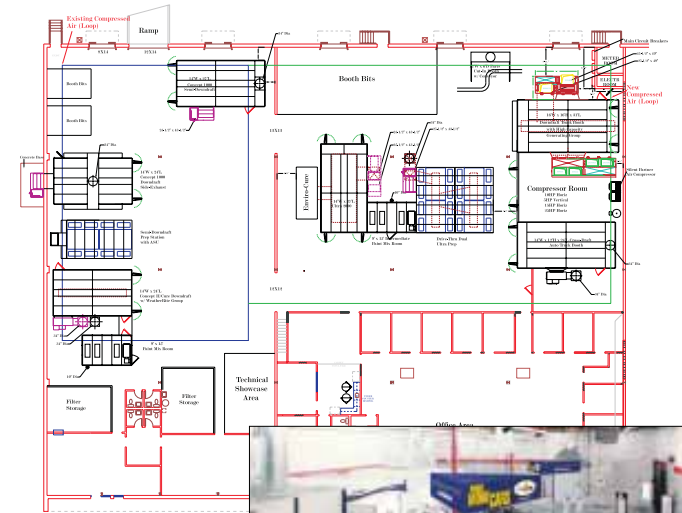
“All the refinish paint companies and OEM manufacturers of vehicles have tech centers. Team Blowtherm is the only spraybooth manufacturer with a dedicated tech center. It's a showroom, an operating facility, and in which we can test any paint product, any spray gun, any compressor. We test for technical standards (sound, lighting, temperature, noise, air flow, pit design, etc.). We have an on-site regenerative abatement system. We are able to compare direct vs. indirect burners. We can easily test new products or processes.”

“The Team Blowtherm Tech Center is like a dealership showroom experience. You go to see the colors, turn on the lights, kick the tires, look under the hood, hear the doors when they close, feel the hardware, learn about the "goodies", experience a comfort level.”

“What is a Tech Center? A tech center trains, develops, teaches, exhibits, tests, demonstrates, and duplicates situations from the field and problem solves, and tests for technical standards.”



Team Blowtherm's Technical Training Center, the world's largest spray booth technical training center, is dedicated to improving the productivity and profitability of the industry. The Center exists for all to use towards the improvement of the finishing process in the industry.



This state-of-the-art
25,000-sq. ft. Technical

Training Center, the ultimate environment for testing today's equipment and finishes, is a unique facility, which is widely recognized for its spray booth research and development, and the establishment of finishing and refinishing standards. The Tech Center features six styles of automotive spray booths and prep stations, as well as two full-size truck booths. Training for technicians and sales personnel, along with customer demonstrations for both finishing and refinishing applications are conducted at the Tech Center. End-user seminars to improve operator effectiveness and provide maximum use of the equipment are also held here. This facility is the foremost in research and development, and paint manufacturers' product testing. All of the equipment is 'paint-ready' for demonstrations and testing.

Rick Farnan, whose thoughts about the Tech Center are featured at left, is Team Blowtherm Special Projects Engineer and Tech Center Manager. Rick has been designing and working with spray booths and spray booth systems and accessories for over 25 years. As the technical expert at the Tech Center, he works closely with paint companies and other suppliers to the industry to test and evaluate products and processes in the perfect environment.



Technical Training Center Programs

Tech Center training concentrates on two major fields of study:

- Spray Booth Technology
- Booth Environment Technology

By pursuing research in these areas and making its findings available to the industry, Team Blowtherm continues its tradition of a quality product while at the same time, expanding the known data about spray booths and enhancing the future of the finishing industry overall.

Methods of Study

Beginning students start at the Cyber Classroom. Interactive studies lead the learner through the theory of spray booths and are excellent preparation for the more advanced seminars at the Center.

Advanced seminars in a wide variety of subjects are offered at the Center. See the course description for complete details about each seminar.

Certification

Several of our Tech Center courses result in Certification as a Team Blowtherm authorized service or installation provider. See specific course descriptions for details.

Registration

Register for any seminar at the Tech Center at our Team Blowtherm website. You'll find complete details about the schedule of classes, class time and duration, as well as how to manage your stay if visiting

With the equipment the customer gets a commitment to service excellence from the largest dedicated distributor network in the industry, backed by the dedicated Team Blowtherm family who stands ready to assist every step of the way - from planning to installation, from training to troubleshooting. It's what's expected from a company that's the leader in paint shop technology.

Atlanta.

Special Seminars

Contact Tech Center Director Rick Farnan at 1-800-300-1546 to arrange a visit.

◆ Guest for a Day

The Technical Training Center is open year-round for guests.

◆ Career Day

Voch tech teachers and their high school and vocational school students are welcome to examine hands-on the bodyshop environment.

On-line Training

SPRAY BOOTH TECHNOLOGY

◆ Technical I: Basic Technical Concepts

For technicians, introduction to mechanical and electrical concepts.

◆ Technical II: Understanding Equipment

For technicians, application of concepts to Team Blowtherm equipment.

◆ Installation I: Basics of Installation

Introduction to installation concepts, based on Team Blowtherm's "Installation Checklist".

◆ Product I: Spray Booth Basics

Introduction to basic spray booth terms and concepts, why customers buy/ utilize them, and what to look for in a good product.

◆ Product II: Advanced Spray Booths and Accessories for Refinish Applications - Part 1

Introduction to Team Blowtherm products and accessories.

◆ Refinish Salesmanship II: Part 1 - Becoming the Refinish Expert SPIN Selling

Introduction to spray booth and capital equipment sales.

Classroom Seminars

BOOTH ENVIRONMENT TECHNOLOGY

◆ Process I: Making the Most of Your Equipment

For new owners and users, covers both process and new owner equipment information.

◆ Process II: Controlling Contamination in the Finish

Intensive hands-on demonstration and learn-by-doing plan teaches Team Blowtherm's proven process to a clean finish.

◆ Process III: Know the Spray Booth Environment

Especially for paint jobbers and others who come into close and frequent contact with bodyshops, this seminar provides an inside look at the all-important spray booth environment.

SPRAY BOOTH TECHNOLOGY

◆ Technical III: Start-Up Certification

Start-up and troubleshooting Team Blowtherm systems on-site and remote, leading to Technical Certification for Blowtherm new equipment.

◆ Installation II: Advanced Installation for Heavy-Duty Booths – Cabin Assembly

Truck and heavy-duty booth cabin assembly certification.

◆ Installation III: Advanced Installation for Heavy-Duty Booths – Air Make-Up

Heated air make-up assembly and start-up certification for forced dry, recirculating and hi-capacity heavy-duty systems.

◆ Product II: Advanced Spray Booths and Accessories for

Refinish Applications - Part 2

Hands-on introduction to Team Blowtherm products and accessories, and what makes Team Blowtherm products and services special or unique.

◆ Product III: Air Make-Up

Discusses what air make-up is, what is its advantage, and the different types of air make-up equipment and its application to Blowtherm equipment.

◆ Product IV: Heavy-Duty Systems

Comprehensive review of truck and heavy-duty systems and special considerations selling them.

◆ Product V: Complex Heavy Duty Systems

Focuses on the addition of manlifts, crane slots, air-make, curing, specialized support systems, etc..

◆ Product VI: ProClean and ProClean Plus Open Face Systems

Reviews Team Blowtherm open face booth systems, expansion and enhancement options and accessories.

◆ Product VII: Special and Booth Bits Products

Introduction to using our exclusive Booth Bits technology to enhance your complex industrial and heavy-duty applications designs.

For more information and regular updates about
Team Blowtherm, its Technical Center,
as well as training opportunities and programs

at the Tech Center,
please visit our website
www.teamblowtherm.com



The Team Blowtherm Technical Training Center is convenient to Hartsfield International Airport, I-285 and I-20 on Atlanta's west side.

◆ Product VIII: Specialized Applications

Team Blowtherm booths for specialized applications, including water wash, powder, etc.

◆ CAD I: Beginning CAD

Introduction to CAD concepts and techniques.

◆ CAD II: CAD for Field Use in Refinish Applications

Advanced CAD concepts and techniques for refinish applications

◆ CAD III: CAD for Field Use in Industrial Applications

Advanced CAD concepts and techniques for industrial applications

◆ Refinish Salesmanship I: Designing the Perfect Body Shop

Covers revamping existing facilities or building entirely new, considerations when planning any facility.

◆ Refinish Salesmanship III: Part 2 - Becoming the Refinish Expert

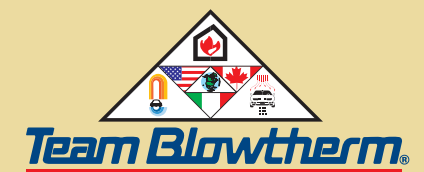
The Technical Training Center is open year-round and every day for guests.

◆ Refinish Salesmanship IV: Comparative Selling

Knowing the competition — who, their products, and their tactics and strategies.



Team Blowtherm was formed in 1998 when Blowtherm USA, Inc. acquired DeVilbiss Spray Booth Products, a world leader in finishing and refinishing products. Blowtherm USA, Inc. was formed in 1993 by a merger between Thermal Downdraft Systems and Blowtherm Spa of Italy. Blowtherm USA's corporate headquarters is in Irving, Texas. Manufacturing facilities are located in Irving, Texas; Barrie, Ontario; and Toronto, Ontario. Blowtherm USA is equally owned by Blowtherm Spa and Mr. Carlos Pippa. Blowtherm Spa is a family-owned company with headquarters in Padova, Italy.



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